

# Products for Education

***Mentoring Style Indicator™*** Indicates the style of assistance a Mentor likes to provide & a Protege likes to receive, so appropriate assistance is provided and utilized. These Mentoring Styles equip Proteges with what Mentors know & empower what Proteges want to do and become. First mentoring assessment to appear in O.K. Buros' *Mental Measurements Yearbook* over 20 years ago. Over 300,000 purchased since 1982 to enhance the development of good mentoring relationships and outcomes. Self-administered/scored/interpreted in 15-20 minutes. Each Mentor & Protégé needs a copy. Available in **Generic Version** and 4 customized versions described below.

**\$5.95 each** for Basic Order of 25 copies + S/H/Taxes.      **\$TBD** for Larger Orders + S/H/Taxes.

***MSI for College Students*** focuses on helping Proteges enhance academic performance, get involved in campus activities, overcome procrastination, and handle other common situations to remain in college.

***MSI for New Teachers*** focuses on helping Proteges use appropriate teaching methods and motivation, handle disruptive students, plan lessons, and transition from student teacher to effective teacher and professional.

***MSI for College & University Faculty*** focuses on helping Proteges learn unwritten rules, improve instruction, handle difficult students and situations faculty encounter while getting tenured and promoted.

***MSI for Educational Administrators*** focuses on helping Proteges become an instructional leader and project team leader, deal with student discipline and union issues, and ensure teachers meet competency standards.

***MSI Leader's Guide*** Each Trainer/Facilitator needs this *Guide*. Covers: Why Mentoring Style Flexibility is important; 4 Mentoring Styles & 25 related behaviors; negative consequences from "getting stuck" on a preferred Mentoring Style; 5 ways to use this tool. Two pages can be reproduced for use by participants. **\$14.95 each** + S/H/Taxes

***Protege Needs Inventory™*** Identifies specific Protege Needs & corresponding Mentor Expertise, so mentoring partners can quickly decide on specific Goals to attain. Each person answers the *PNI*. Provides 16 Tips for Proteges & 16 for Mentors. Self-administered in 15-20 minutes. Available in versions described below.

***PNI for College Students*** lists 79 Needs related to academic performance, adjusting to college, getting involved in campus activities, personal challenges, social and cultural problems, and work-career goals. Proteges identify specific Needs; Mentors identify corresponding Expertise they can provide. This reduces student dropout and enhances success and graduation.

***PNI for New Teachers*** lists 58 Needs new teachers experience while adjusting to the school, the community, the classroom, and the profession. Proteges identify specific Needs; Mentors identify corresponding Expertise they can provide. This aids Teacher Certification and works much better than the traditional "sink-or-swim" approach to entering the teaching profession.

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***Action Planning Guide™*** Mentoring partners use this Guide to record Action Steps for achieving desired Goals. Provides essential structure for staying on track, coming prepared to meetings, documenting Goal attainment. Contains example of Brainstorming to create a better Action Plan. Answered on carbonless paper so each person gets a copy of the agreed-upon Action Plan.

**\$5.95 each** for Basic Order of 25 copies + S/H/Taxes.

***6-Step Mentoring PocketCard™*** Indicates how to use 4 Mentoring Styles and specific behaviors during a 6-Step Mentoring Process to help Proteges handle especially difficult situations. Shows Gray's Situational Mentoring Model that equips Proteges with what Mentors know & empowers what Proteges want to do and become. Has helped over 100,000 Mentors avoid "telling" what to do or "expecting" Proteges to figure out what to do when they cannot. **\$2.95 each** + S/H/Taxes

***Mentoring for Results™ Workbook*** Contains Training activities that have benefited over 100,000 mentoring partners because mentoring occurs during this Partner Training. Contains: Gray's Mentor-Protege Relationship Model®, 6-Step Mentoring Process™, Mentoring Action Plan™ & Mentoring Agreement™. Each mentoring partner needs a Workbook (and *MSI* – see above). **\$9.95 each** for Basic Order of 25 copies + S/H/Taxes.

***Trainer's Guide for using MFR Workbook*** Suggests seating arrangements, detailed lesson plans, questions, & scripts for each activity. **This has reduced preparation time for more than 300 Trainers.** **\$14.95 each** + S/H/Taxes.

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